RESULT REPORT Q4 FY23 | Sector: Banks

Indian Bank Ltd

Initiated with BUY in March 2022, INBK more than doubles

Result Highlights

- ✓ Asset quality: Gross NPA additions amounted to Rs 25.66bn (annualized NPA addition ratio of 2.2%), while cash recovery amounted to Rs 13.71bn
- ✓ Margin picture: Domestic NIM at 3.59% was down -15bps QoQ, driven lower as yield on advances contracted whereas cost of deposits expanded sequentially
- Asset growth: Advances grew 4.9%/13.9% QoQ/YoY driven sequentially by Overseas loans and Corporate loans
- ✓ Opex control: Total opex grew 10.5%/12.8% QoQ/YoY, Employee Exp. grew 11.5%/13.9% QoQ/YoY and other expenses rose 8.9%/11% QoQ/YoY
- ✓ Fee income: Core fee income rose 29.8%/12.4% QoQ/YoY, driven higher sequentially largely by Misc. fee income.

Our view - Initiated with BUY in March 2022, INBK more than doubles

INBK has worked to actively upfront provisions in FY23 and management is now calling for a material decline in provisions: Provisions made during the quarter amounted to Rs 25.69bn. Of these, Rs 14.44bn were provisions made on standard advances, while Rs 10.4bn were NPA provisions, per se. The total restructured book amounts to about Rs 150bn. The bank has made provisions on the restructured book to take coverage on this book to 20%. Management stated that provisions will be substantially lower in FY24 compared with FY23 because provisions have been upfronted in FY23 and SMA position is also under control.

Management stated that the domestic NIM of 3.41% registered for FY23 will be protected in FY24: The bank is focusing on making loans that are on MCLR and fixed rate so that yield is protected when interest rates start to decline. Some of the factors that impacted NIM for the quarter included excess liquidity. The LCR for the quarter was 158% whereas the excess SLR on the balance sheet amounted to about Rs 350bn. Secondly, interest reversal in 4Q amounted to Rs 2.36bn compared to Rs 1.39bn in 3Q. The bank, however, conceded that it has not been able to pass on the entire repo rate hike due to price competition.

Management has guided for a loan growth of 10-12% for FY24, while stating that the guidance is conservative: Retail, agri, MSME and corporate loans have grown 13%, 16%, 7% and 12% YoY, respectively.

We maintain 'BUY' rating on INBK with a revised price target of Rs 425: We initiated on INBK with BUY, in our <u>report released in March 2022</u>, as only our 3rd PSB pick. Since then, INBK has returned 105%. We value the bank at 1.0x FY24 P/BV for an FY24E/25E RoE profile of 13.8/15.2%.

 $(See\ Comprehensive\ con\ call\ take aways\ on\ page\ 2\ for\ significant\ incremental\ colour.)$

Exhibit 1: Result table

(Rs mn)	Q4 FY23	Q3 FY23	% qoq	Q4 FY22	% yoy
Total Interest Income	122,444	118,342	3.5	98,324	24.5
Interest expended	(67,361)	(63,350)	6.3	(55,773)	20.8
Net Interest Income	55,083	54,992	0.2	42,552	29.5
Other income	19,939	17,165	16.2	15,728	26.8
Total Income	75,022	72,156	4.0	58,279	28.7
Operating expenses	(34,866)	(31,542)	10.5	(30,903)	12.8
PPoP	40,156	40,614	(1.1)	27,376	46.7
Provisions	(25,630)	(25,157)	1.9	(19,139)	33.9
PBT	14,526	15,457	(6.0)	8,237	76.3
Tax	(53)	(1,499)	(96.5)	1,606	(103.3)
PAT	14,473	13,958	3.7	9,842	47.0

Source: Company, YES Sec-Research



Recommendation : **BUY**

Current price : Rs 315

Target price : Rs 425

Potential return : 35%

Stock data (as on May 8, 2023)

Nifty	18,264
52 Week h/l (Rs)	335 / 137
Market cap (Rs/USD mn)	413362/5055
Outstanding Shares (mn)	1,245
6m Avg t/o (Rs mn):	539
Div yield (%):	2.0
Bloomberg code:	INBK IN
NSE code:	INDIANB

Stock performance



Shareholding pattern (As of Mar'23 end)

Promoter	79.9%
FII+DII	15.7%
Others	4.4%

∧ in stance

(1-Yr)	New	Old
Rating	BUY	BUY
Target Price	425	390

Financial Summary

(Rs mn)	FY23	FY24E	FY25E
NII	202,255	220,359	251,344
PPOP	152,706	171,886	201,620
Net Profit	52,817	71,719	91,331
Growth (%)	33.9	35.8	27.3
EPS (Rs)	42.4	53.3	67.9
BVPS (Rs)	385	416	474
P/E (x)	7.4	5.9	4.6
P/BV (x)	0.8	0.8	0.7
ROE (%)	11.5	13.8	15.2
ROA (%)	0.8	1.0	1.1
Tier-1 (%)	13.5	14.1	13.6

Δ in earnings estimates

Rs. bn	FY23E	FY24E	FY25E
EPS (New)	NA	53.3	67.9
EPS (Old)	NA	52.0	67.3
% change	NA	2.6%	0.9%

SHIVAJI THAPLIYAL Head of Research

& Lead Analyst
shivaji.thapliyal@ysil.in
+91 22 6885 0521



SIDDHARTH RAJPUROHIT, Analyst



COMPREHENSIVE CON-CALL TAKEAWAYS

Asset quality

Restructured book

- The bank had initially carried out restructuring for about Rs 110bn worth of loans.
- However, a further ~Rs 4bn had to be classified as restructured account as DCCO has been extended by 2 years.
- Thus, the total restructured book amounts to Rs 150bn.

Restructured book NPA

 About 7-8% of the restructured book has turned NPA, while the remaining is a paying book.

Provisioning approach

 The bank has made provisions on the restructured book to take coverage on this book to 20%, implying an absolute outstanding provision quantum of about Rs 30bn, which the management regards as sufficient.

✓ P&L Provisions

- Provisions made during the quarter amounted to Rs 25.69bn.
- Of these, Rs 14.44bn were provisions made on standard advances, while Rs 10.4bn were NPA provisions, per se.

Credit cost guidance

- o Provisions will be substantially lower in FY24 compared with FY23.
- This is because provisions have been upfronted in FY23 and SMA position is also under control.

ECL guidelines

- o The final ECL guidelines are yet to come.
- The understanding is that the provisions for restructured book and SMA will rise.
- However, the bank will be over-provisioned on NPA, some of which it will use for restructured book and SMA.

✓ Slippages

- Total slippages for the quarter amounted to Rs 25.66bn.
- Of this, Rs 13bn was from the MSME book.
- The slippage from the restructured book amounted to Rs 7bn for the quarter.
- The slippage from the ECLGS book amounted to Rs 1.1bn.

✓ NARCL

- A Rs 62bn book has been identified to be bought by the NARCL.
- Half the accounts have received a bid, of which 25% have been processed and 25% kept on hold.
- All these accounts are 100% provided for.

✓ ECLGS book

- The ECLGS disbursement had been about Rs 118bn.
- The outstanding book stands at Rs 72bn.
- The NPA in this book is Rs 5.37bn out of Rs 118bn.
- 96% of the book is behaving well.

Net interest margin

✓ Margin guidance

• The NIM of 3.41% registered for FY23 will be protected in FY24.

(Con call takeaways continue on the next page)



Strategy

- The bank is actively managing the share of loan book as per rate category.
- The bank is focusing on making loans that are on MCLR and fixed rate so that yield is protected when interest rates start to decline.

Loan book by rate category

- o The share of MCLR loans has moved up from 56% to 59%.
- Of this, the share of 1-year MCLR is 40% and the share of 6-month MCLR is 14%.
- The share of repo rate loans is 34%.

✓ NIM for the quarter

Margin has contracted sequentially from 3.75% to 3.59%.

✓ Liquidity

- The LCR for the quarter was 158%.
- The excess SLR on the balance sheet amounted to Rs 350bn.

Cost of deposits

- The cost of deposits was 4.33%, up 45 bps YoY.
- The duration of the term deposit book is 1.6 years and hence, some of it is going to come for repricing.

Yield on advances

- The bank has not been able to pass on the entire repo rate hike due to price competition.
- As against a repo rate hike of 250 bps, the bank has passed on 170 bps, 180 bps and 190 bps in housing loans, auto loans and jewel loans, respectively.
- However, management opined that they see pricing power returning in lending.
- Interest reversals
 - o Interest reversal in 4Q amounted to Rs 2.36bn compared to Rs 1.39bn in 3Q.
 - $\circ \quad \text{Interest reversal impacted NIM negatively by 10 bps.} \\$

Deposits growth

✓ Deposits growth performance

- Total deposits have grown 5% YoY.
- CASA deposits have grown 5% YoY.
- SA deposits have grown 7% YoY.

✓ Deposits strategy

- The excess liquidity has allowed the bank to go slow on deposits growth for now.
- However, now, the bank has increased the weight for deposits in the employee KRA.

Guidance

• The management expects a deposit growth of 8-10% in FY24.

Loan growth

✓ Guidance

- The loan growth guidance for FY24 is 10-12%.
- Management stated that they prefer to make a conservative guidance, which is what they
 had done for FY23 as well.

✓ Growth performance

- Total loan book has grown 14% YoY.
- RAM book has grown 12% YoY.
- Retail loans have grown 13% YoY.

(Con call takeaways continue on the next page)



- Agri loans have grown 16% YoY.
- MSME loans have grown 7% YoY.
- Corporate loans have grown 12% YoY.

✓ Retail sub-segments

- Housing loans have grown 11% YoY.
- Auto loans have grown 28% YoY.
- Non-priority jewel loans have grown 9% YoY.

✓ Corporate sub-segment

The mid-corporate book has grown 17% YoY.

Fee income

- ✓ Total fee income is up 16% YoY.
- ✓ Processing fee is up 21% YoY.

Operating expenses

- ✓ The cost to income ratio for the quarter was 46.47%, down 656 bps YoY.
- ✓ Subsidiary
 - The bank is the third PSU bank after SBI and BOB to receive approval for an outsourcing subsidiary.
 - This will allow the bank to outsource tasks and save on cost in the long run.

Return ratios

- ✓ The RoA for the quarter is 0.82%.
- ✓ The RoE for the quarter is 15.48%.

Capital adequacy

- ✓ Total capital adequacy ratio is 16.49%.
- ✓ The CET1 ratio is 12.89%, which is 36 bps YoY despite healthy loan growth.
- Capital raise
 - Management believes the internal accrual will be sufficient to support growth.
 - The bank will have to address government holding being above 75%.

Treasury income

- Treasury gains have been on the lower side since the bank has consciously chosen to churn the AFS book in manner than results in higher yield, even if it is at the cost of lower treasury gain.
- ✓ This will help them generate higher interest income on the investment book.

Effective tax rate

- ✓ The effective tax rate in FY23 was about 11%.
- ✓ A deferred tax asset was created due to the standard asset provisions.
- ✓ Going forward, the effective tax rate will be 25% of PBT.



Exhibit 2: Key quarterly balance sheet / business data

(Rs mn)	Q4FY23	Q3FY23	% qoq	Q4FY22	% yoy	Q4FY23*	chg QoQ*	chg YoY*
Global Gross Advances	4,735,860	4,516,580	4.9	4,156,250	13.9	100.0	0bps	0bps
Overseas Gross Advances	296,650	274,960	7.9	199,270	48.9	6.3	18bps	147bps
Domestic Gross Advances	4,439,210	4,241,620	4.7	3,956,980	12.2	93.7	-18bps	-147bps
Corporate Loans	1,712,420	1,613,510	6.1	1,529,980	11.9	36.2	43bps	-65bps
MSME	796,560	773,720	3.0	741,670	7.4	16.8	-31bps	-102bps
Agri	1,019,370	982,200	3.8	881,000	15.7	21.5	-22bps	33bps
Retail Loans	910,860	872,190	4.4	804,330	13.2	19.2	-8bps	-12bps
Home Loan	598,400	572,630	4.5	538,520	11.1	12.6	-4bps	-32bps
Auto Loan	53,770	49,990	7.6	41,980	28.1	1.1	3bps	13bps
Personal Loan	77,690	66,490	16.8	53,060	46.4	1.6	17bps	36bps
Jewel Loan Non Priority	52,060	51,920	0.3	47,870	8.8	1.1	-5bps	-5bps
Others	128,940	131,160	(1.7)	122,900	4.9	2.7	-18bps	-23bps
Total Deposits	6,211,658	5,971,140	4.0	5,936,178	4.6	100.0	0bps	0bps
CA	358,570	302,010	18.7	367,200	(2.4)	5.8	71bps	-41bps
SA	2,249,520	2,110,120	6.6	2,112,060	6.5	36.2	88bps	64bps
Term	3,603,568	3,559,010	1.3	3,456,918	4.2	58.0	-159bps	-22bps
RWA	3,335,820	3,226,830	3.4	3,089,380	8.0	NA	NA	NA
Investments	1,859,883	NA	NA	1,745,586	6.5	NA	NA	NA
Investments/(Invest. + Net Adv.) (%)	29.3	NA	NA	31.0	-169bps	NA	NA	NA
Borrowings	220,730	NA	NA	171,443	28.7	NA	NA	NA
Borrowings/(Borr. + Deposits) (%)	3.4	NA	NA	2.8	62bps	NA	NA	NA

Source: Company, YES Sec – Research, *Share in total and change in share

Exhibit 3: Key quarterly ratios

(%)	Q4 FY23	Q3 FY23	chg qoq	Q4 FY22	chg yoy
Net interest margin-Domestic	3.59	3.74	-15bps	2.87	72bps
Yield on advances	8.17	8.19	-2bps	7.00	117bps
Cost of deposits	4.33	4.19	14bps	3.88	45bps
Loan to Deposit ratio	72.3	71.4	91bps	65.6	677bps
Non-interest income/Total income	26.6	23.8	279bps	27.0	-41bps
Fee Income to Avg. Total Assets	0.5	0.4	11bps	0.5	4bps
Cost to Income	46.5	43.7	276bps	53.0	-655bps
Opex to Avg. Total Assets	2.0	1.9	14bps	1.9	14bps
RoE	15.5	15.2	27bps	11.7	378bps
RoA	0.8	0.8	2bps	0.6	20bps
Capital adequacy ratio	16.5	15.7	75bps	16.5	-4bps
Common equity tier 1	12.9	12.0	92bps	12.5	36bps
Tier I capital ratio	13.5	12.6	90bps	13.2	30bps
Annualised Slippage Ratio*	2.2	1.2	104bps	3.3	-108bps
Provision Coverage	93.8	93.6	23bps	87.4	644bps
Gross NPA	6.0	6.5	-58bps	8.5	-252bps
Net NPA	0.9	1.0	-10bps	2.3	-137bps

Source: Company, YES Sec – Research, * Annualised Gross NPA Addition Ratio

Exhibit 4: Quarterly Actuals Vs Estimates

Q4FY23 (Rs. mn)	Actuals	Estimates	Diff, %
Net Interest Income	55,083	57,009	(3.4)
Pre-Prov. Operating Profit	40,156	42,816	(6.2)
Profit After Tax	14,473	13,191	9.7



Exhibit 5: Operating Expense Break-up

(Rs mn)	Q4FY23	Q3FY23	% qoq	Q4FY22	% yoy
Employee Expense	22,199	19,915	11.5	19,494	13.9
Other Operating Expense	12,667	11,628	8.9	11,409	11.0
Total Operating Expense	34.866	31.542	10.5	30.903	12.8

Source: Company, YES Sec - Research

Exhibit 6: Non-Interest Income Break-up

(Rs mn)	Q4FY23	Q3FY23	% qoq	Q4FY22	% yoy
Total Fee Income (A)	9,140	7,040	29.8	8,130	12.4
Transaction fees	1,640	1,630	0.6	1,780	(7.9)
Loan processing charges	2,080	1,750	18.9	1,730	20.2
Commission on Govt. business	220	160	37.5	300	(26.7)
Commission on LC/BG	1,400	1,170	19.7	1,230	13.8
Cross Selling	480	390	23.1	340	41.2
Income from PFMS operations	60	110	(45.5)	40	50.0
Rent on Lockers	470	330	42.4	350	34.3
Misc fee Income	2,790	1,500	86.0	2,360	18.2
Total Other Income (B)	10,799	10,125	6.7	7,598	42.1
Forex Income	460	2,940	(84.4)	2,740	(83.2)
Treasury Income	820	2,010	(59.2)	2,490	(67.1)
Bad Debts Recovered	8,600	4,260	101.9	1,970	336.5
PSLC Commission	410	400	2.5	1,520	(73.0)
Others	509	515	(1.1)	(1,122)	(145.3)
Total Non-Interest Income (A+B)	19,939	17,165	16.2	15,728	26.8



Exhibit 7: Loans and Deposits growth (YoY %)

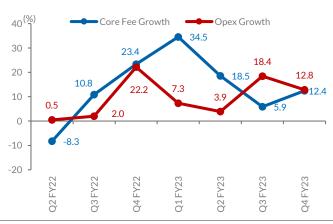
Exhibit 8: NII growth (YoY %) and NIM (%)



Source: Company, YES Sec - Research

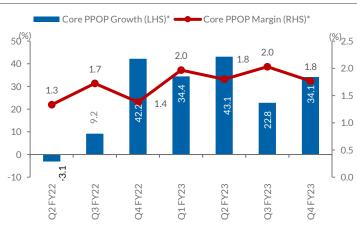
Source: Company, YES Sec - Research

Exhibit 9: Core Fee and Opex growth (YoY %)



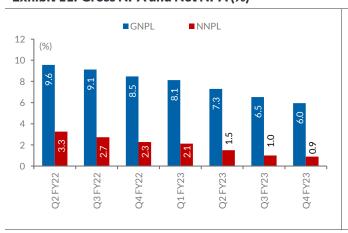
Source: Company, YES Sec - Research

Exhibit 10: Core PPOP growth (YoY %) and Core PPOP margin (%)



Source: Company, YES Sec – Research, * Core PPOP is derived by adjusting PPOP for gain/loss on sale of investments and misc. income

Exhibit 11: Gross NPA and Net NPA (%)



 $Source: Company, YES \, Sec - Research$

Exhibit 12: Provisions/Average Advances (%)

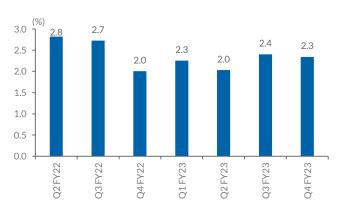




Exhibit 13: 1-year rolling P/BV band



Source: Company, YES Sec - Research

Exhibit 14: 1-yr rolling P/BV vis-a-vis the mean and standard deviations





ANNUAL FINANCIALS

Exhibit 15: Balance sheet

Y/e 31 Mar (Rs mn)	FY21	FY22	FY23	FY24E	FY25E
Total cash & equivalents	540,599	799,161	501,326	629,015	704,497
Investments	1,765,370	1,745,586	1,859,883	2,045,871	2,291,375
Advances	3,640,102	3,891,861	4,492,967	5,032,123	5,635,978
Fixed assets	73,763	76,837	74,590	82,049	90,254
Other assets	240,216	203,236	176,241	197,390	221,077
Total assets	6,260,050	6,716,681	7,105,007	7,986,449	8,943,182
Net worth	384,119	437,088	479,728	560,082	637,713
Deposits	5,380,711	5,936,178	6,211,658	6,832,823	7,652,762
Borrowings	261,746	171,443	220,730	247,218	276,884
Other liabilities	233,474	171,971	192,892	346,326	375,823
Total liabilities incl. Equity	6,260,050	6,716,681	7,105,007	7,986,449	8,943,182

 $Source: Company, YES \, Sec - Research$

Exhibit 16: Income statement

Y/e 31 Mar (Rs mn)	FY21	FY22	FY23	FY24E	FY25E
Interest income	391,058	388,562	449,422	503,399	568,395
Interest expense	(234,398)	(221,283)	(247,168)	(283,041)	(317,050)
Net interest income	156,659	167,280	202,255	220,359	251,344
Non-interest income	60,793	69,154	71,431	83,634	93,373
Total income	217,452	236,434	273,685	303,993	344,717
Operating expenses	(103,496)	(109,265)	(120,979)	(132,107)	(143,096)
PPoP	113,956	127,169	152,706	171,886	201,620
Provisions	(84,901)	(95,127)	(93,562)	(76,043)	(79,570)
Profit before tax	29,056	32,042	59,144	95,843	122,051
Taxes	991	7,406	(6,327)	(24,124)	(30,720)
Net profit	30,047	39,448	52,817	71,719	91,331



Exhibit 17: Du Pont Analysis (RoA tree)

Y/e 31 Mar (Rs mn)	FY21	FY22	FY23	FY24E	FY25E
Interest income	6.6	6.0	6.5	6.7	6.7
Interest expense	-3.9	-3.4	-3.6	-3.8	-3.7
Net interest income	2.6	2.6	2.9	2.9	3.0
Non-interest income	1.0	1.1	1.0	1.1	1.1
Total income	3.6	3.6	4.0	4.0	4.1
Operating expenses	-1.7	-1.7	-1.8	-1.8	-1.7
PPoP	1.9	2.0	2.2	2.3	2.4
Provisions	-1.4	-1.5	-1.4	-1.0	-0.9
Profit before tax	0.5	0.5	0.9	1.3	1.4
Taxes	0.0	0.1	-0.1	-0.3	-0.4
Net profit	0.5	0.6	0.8	1.0	1.1

Source: Company, YES Sec - Research

Exhibit 18: Change in annual estimates

V/a 24 May/Da way\	Revised Estimate		Earlier Estimate			% Revision			
Y/e 31 Mar (Rs mn)	FY23E	FY24E	FY25E	FY23E	FY24E	FY25E	FY23E	FY24E	FY25E
Net Interest Income	NA	220,359	251,344	NA	219,975	252,799	NA	0.2	(0.6)
Pre-Prov. Operating Profit	NA	171,886	201,620	NA	168,196	199,492	NA	2.2	1.1
Profit after tax	NA	71,719	91,331	NA	69,907	90,517	NA	2.6	0.9

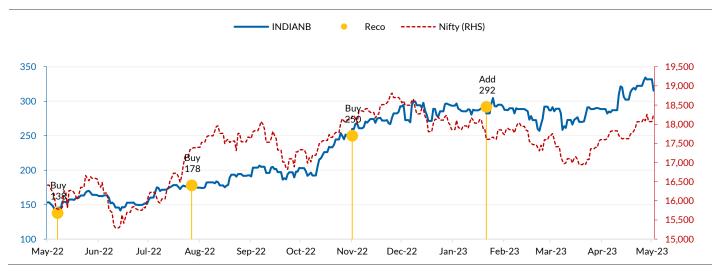


Exhibit 19: Ratio analysis

FY21	FY22	FY23	FY24E	FY25E
20.0	6.8	20.9	9.0	14.1
18.9	11.6	20.1	12.6	17.3
-164.7	31.3	33.9	35.8	27.3
6.8	6.9	15.4	12.0	12.0
10.1	10.3	4.6	10.0	12.0
2.8	2.9	3.3	3.3	3.3
8.2	9.6	11.5	13.8	15.2
0.5	0.6	0.8	1.0	1.1
26.6	31.7	42.4	53.3	67.9
340	351	385	416	474
231	280	353	391	449
11.9	10.0	7.4	5.9	4.6
0.9	0.9	0.8	0.8	0.7
1.4	1.1	0.9	0.8	0.7
7.8	7.2	7.6	7.7	7.7
4.3	3.7	4.0	4.1	4.2
67.7	65.6	72.3	73.6	73.6
42.3	41.8	42.0	42.0	42.3
47.6	46.2	44.2	43.5	41.5
1.7	1.7	1.8	1.8	1.7
11.9	13.2	13.5	14.1	13.6
27	27	1 7	2.0	2.0
	,			5.3
				1.3
		1.0		1.5
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Recommendation Tracker





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Correspondence Address: 4th Floor, AFL House, Lok Bharti Complex, Marol Maroshi Road, Andheri East, Mumbai - 400059, Maharashtra, India.

> ① +91 22 68850521 | ⊠ research@ysil.in Website: www.yesinvest.in

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